



PHENOMENAL
PRODUCTS, Inc.

**Phenomenal
LEADERSHIP Systems™**

Howard Partridge

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- **Leadership** is _____ your vision, mission and purpose.
- **Phenomenal** Leadership delivers a meaningful _____ that inspires the team to implement.
- A Phenomenal Leadership **System** is a group of working parts that _____ consistently.



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A Leader is a Coach

- A coach gets you from where you ___ to where you need to ___
- A coach _____ you to reach your peak potential
- A coach holds you _____
- A coach insures you have received _____
- A coach makes sure you are in the right _____
- A coach exercises _____ while remaining _____



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A Leader is NOT...

- A leader is not ____!
- A leader is not the _____
- A leader is not the only one who _____
- A leader is not the only _____
- A leader is not the only _____ one
- A leader is not a _____



The Difference Between Leaders and Managers

- Leaders are concerned about _____
- Managers are concerned about _____
- Good leaders aren't necessarily good _____, but managers must be good _____



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A Phenomenal Leader is...

- One who loves _____
- One who _____ others
- One who is a positive _____
- One who is _____
- One who is _____
- One who is _____
- One who is _____
- One who is _____



5. Leadership

- We have a one sentence mission statement that everyone understands and follows
- We have effective management systems in place that includes recruiting, hiring, orientation, training, coaching, employee reviews and termination processes and have ensured they are legal.
- We have an up to date employee handbook
- We have a written business plan that includes our vision, goals, a marketing plan, sales plan, operating plan and administration plan that is reviewed and updated quarterly.
- We have a written and posted organizational chart
- We have regular team meetings
- We have written position descriptions for every position
- We have a training system in place for every position
- We have policies and procedures for all areas of our business
- We have an effective compensation plan in place that includes attractive pay and benefits that create high employee morale and retention. TOTAL ÷ 10= _____

