

THE HOWARD PARTRIDGE
Inner Circle Conference

 **Ziglar**

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“Are you ready for your most phenomenal year ever?”



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“How will you know?”

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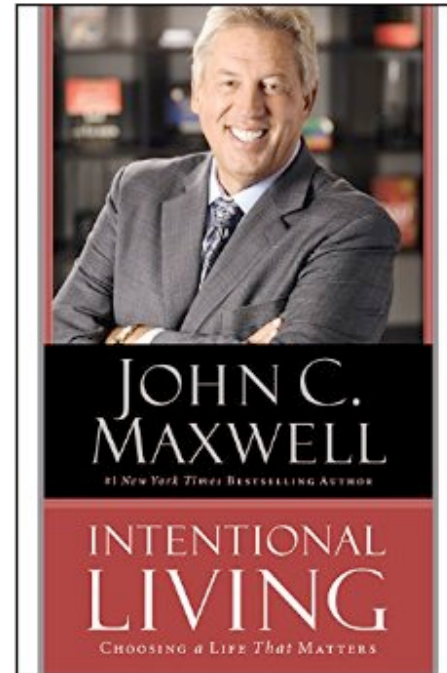
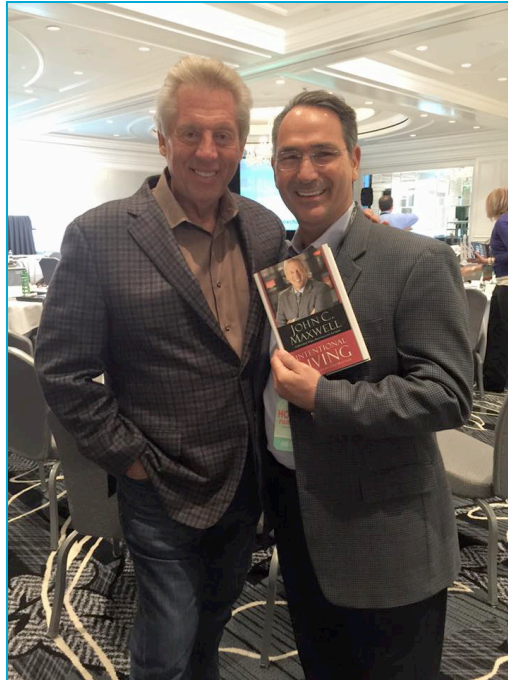
“What’s your definition of success?”

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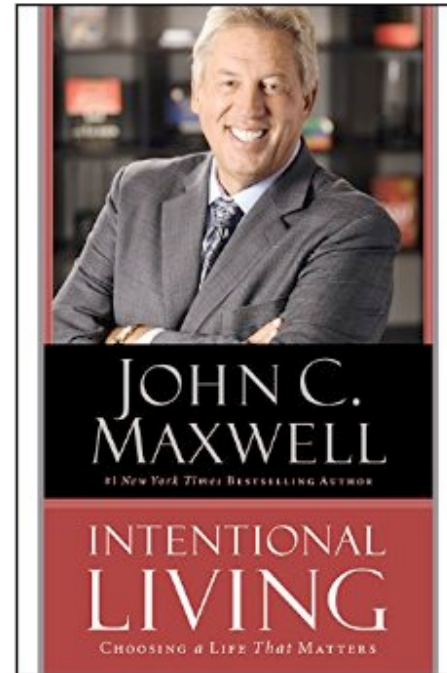
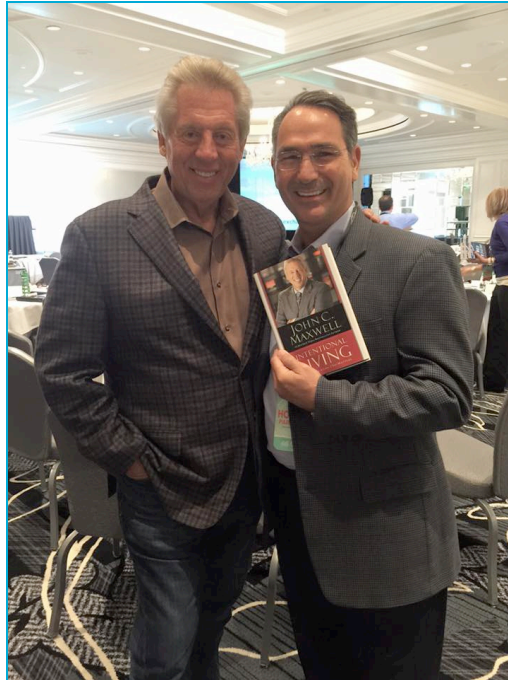
“Success is hard... work!”

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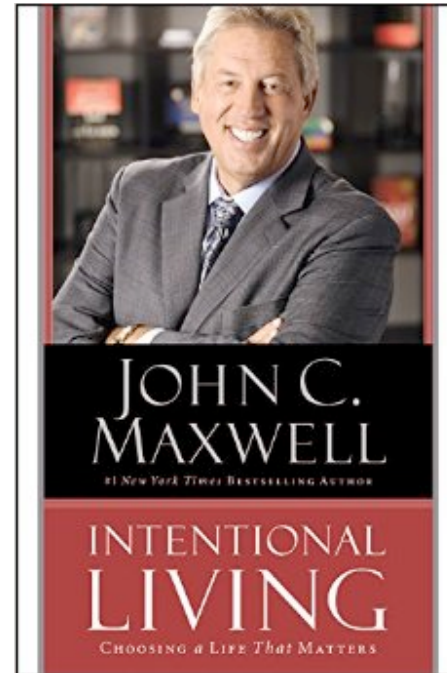
“Intentional Living is **making a difference** doing something that makes a difference, with people that want to make a difference, at a time that makes a difference”

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“Once you get a taste of significance, success will never satisfy”
“What’s the difference between the two?”

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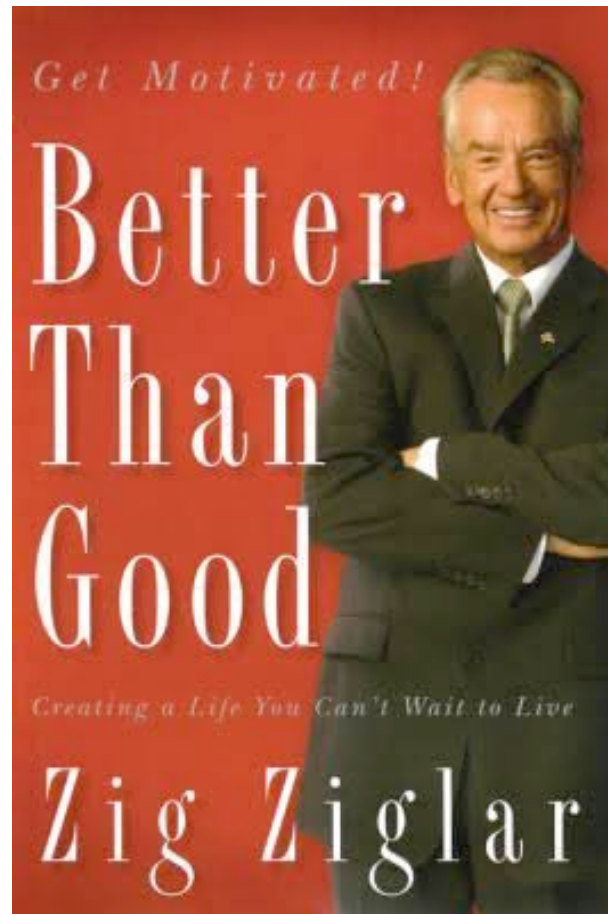
How to find your purpose: “What do you sing about? What do you cry about?”

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“What’s your dream? What’s your vision? What’s your mission? What’s your purpose?”

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“Success is doing the best you can with the hand you’re dealt”

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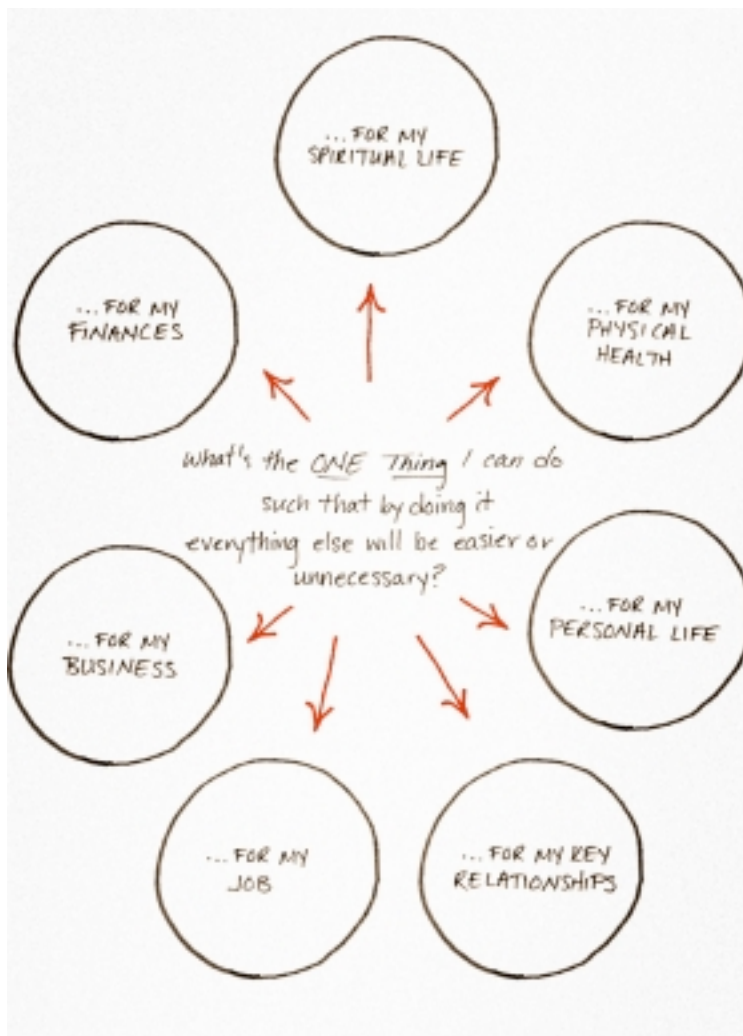
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The Greatest Commandment



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The Second Commandment



Love Others

LOVE & BUSINESS



“Love is...a commitment to someone else’s growth and development.”

Peter Senge - The Fifth Discipline

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All of Business is About
RELATIONSHIPS



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“You can have everything in life you want if you just help enough other people get what they want”

– Zig Ziglar



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*“Give and it will be given back to you,
pressed down, shaken together and
running over”*

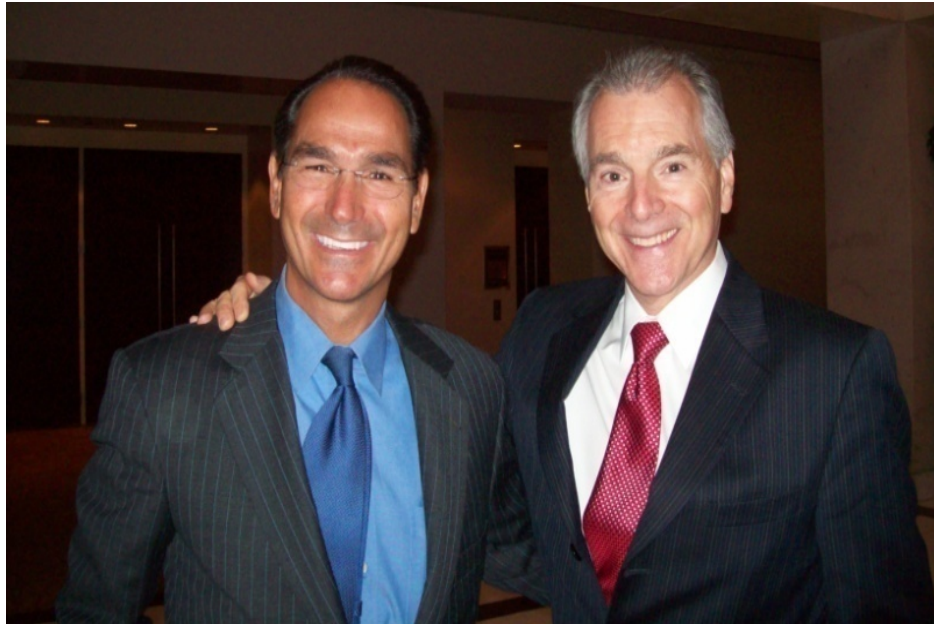
- Jesus

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“People do business with those they... know, like and trust!” – Best-Selling author Bob Burg

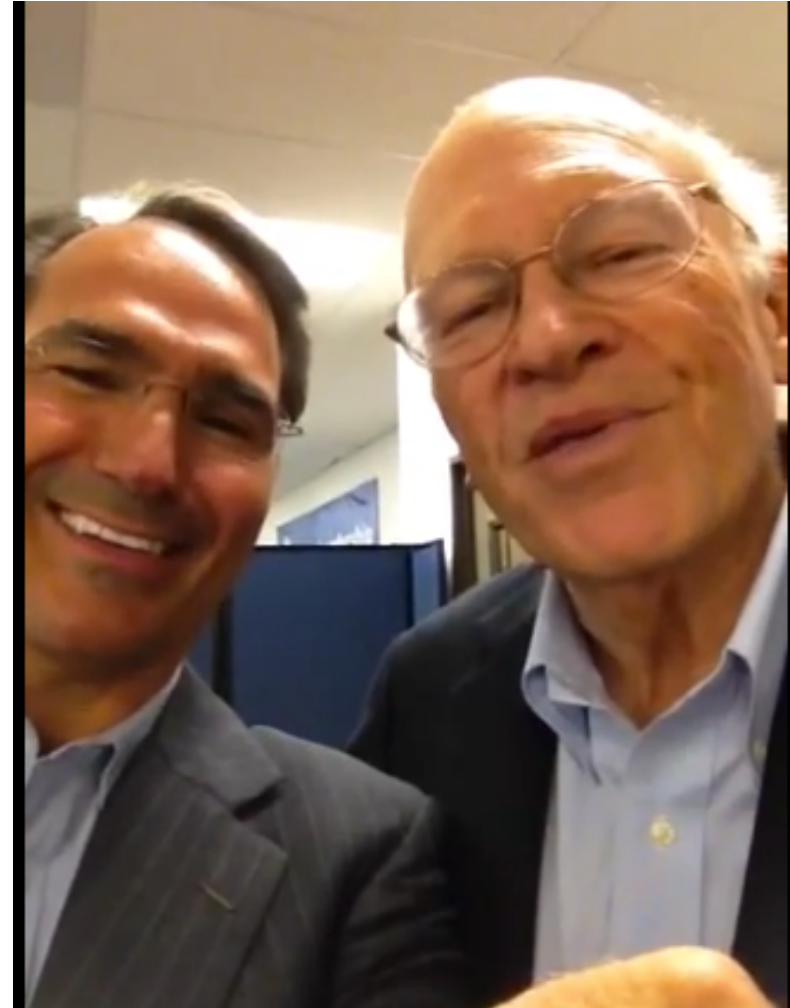
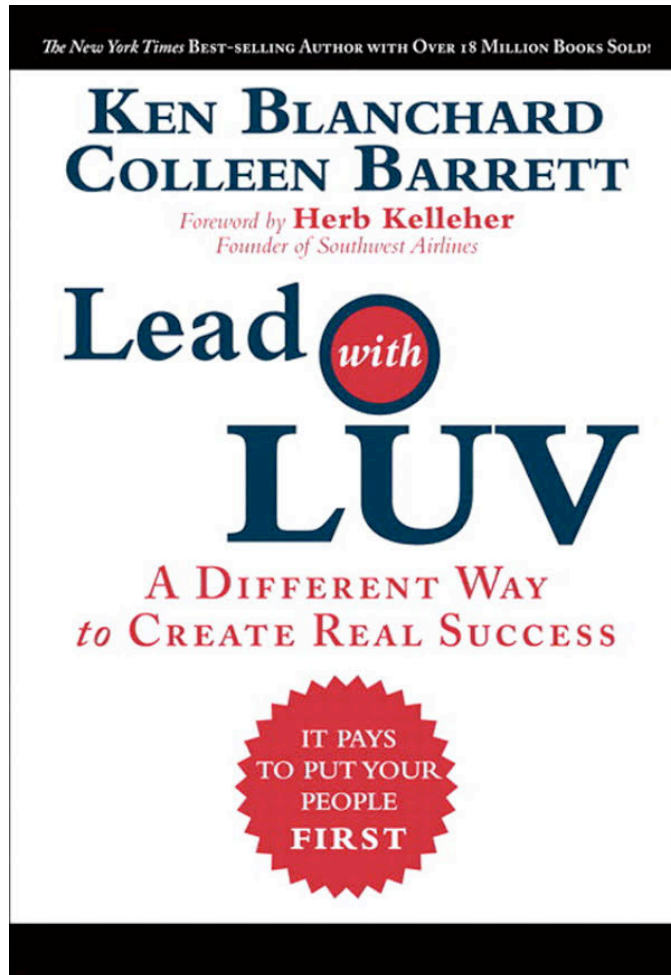
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“Relationship Selling is becoming an asset to others before they become an asset to you”

– Jim Cathcart

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“High Performing Organizations Win the Heart”- Mark Miller

1. Build Community – a place where you know you love and are loved
2. Share Ownership – they help make decisions
3. Foster Dreams – Matthew Kelly

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- » E fficiency
- » A ttitude
- » R espect
- » T rust

» **ALL** starts from the inside out!

HEART



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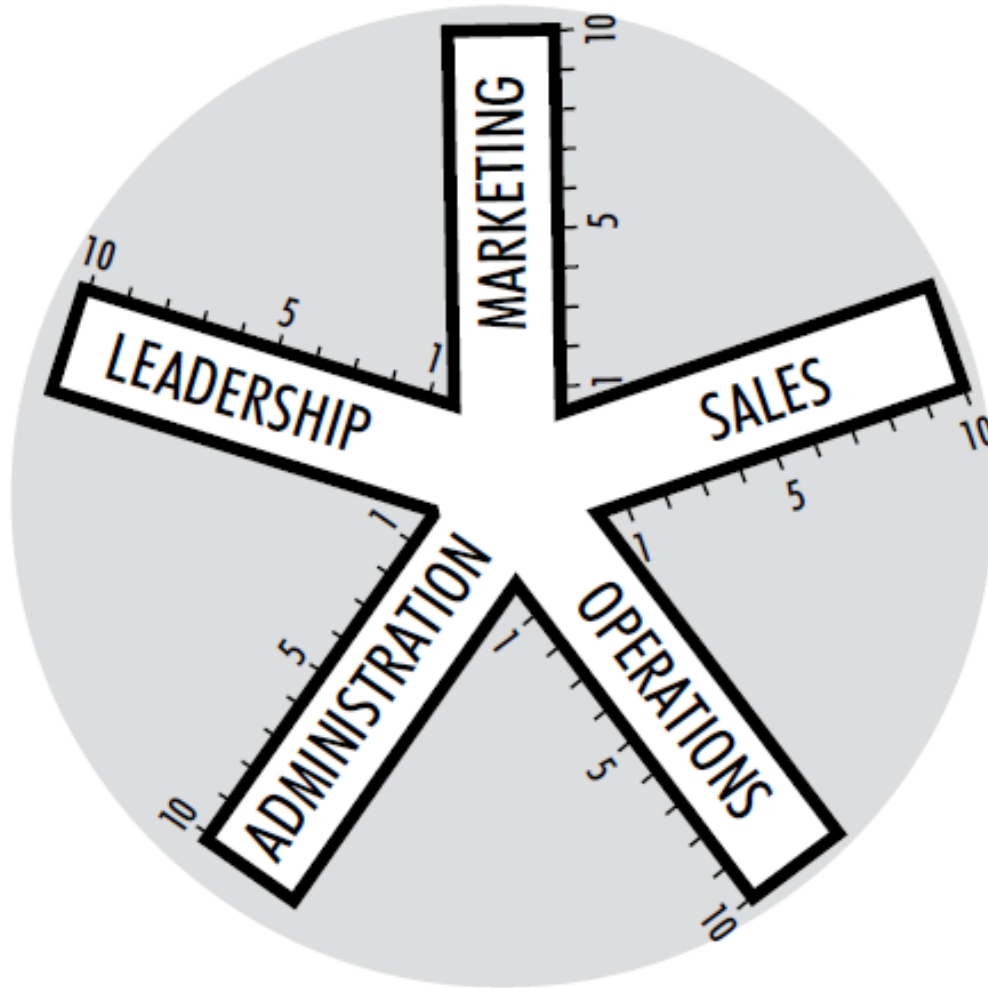


“How will you know?”

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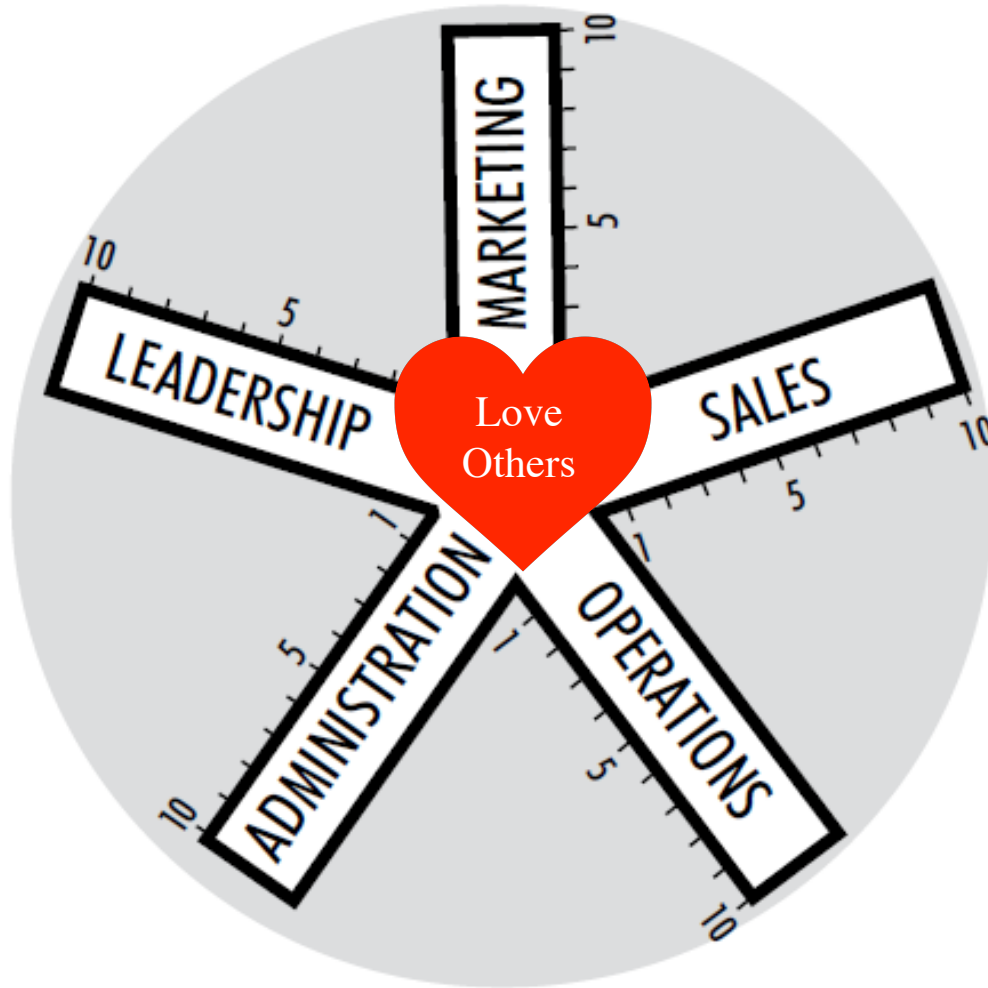
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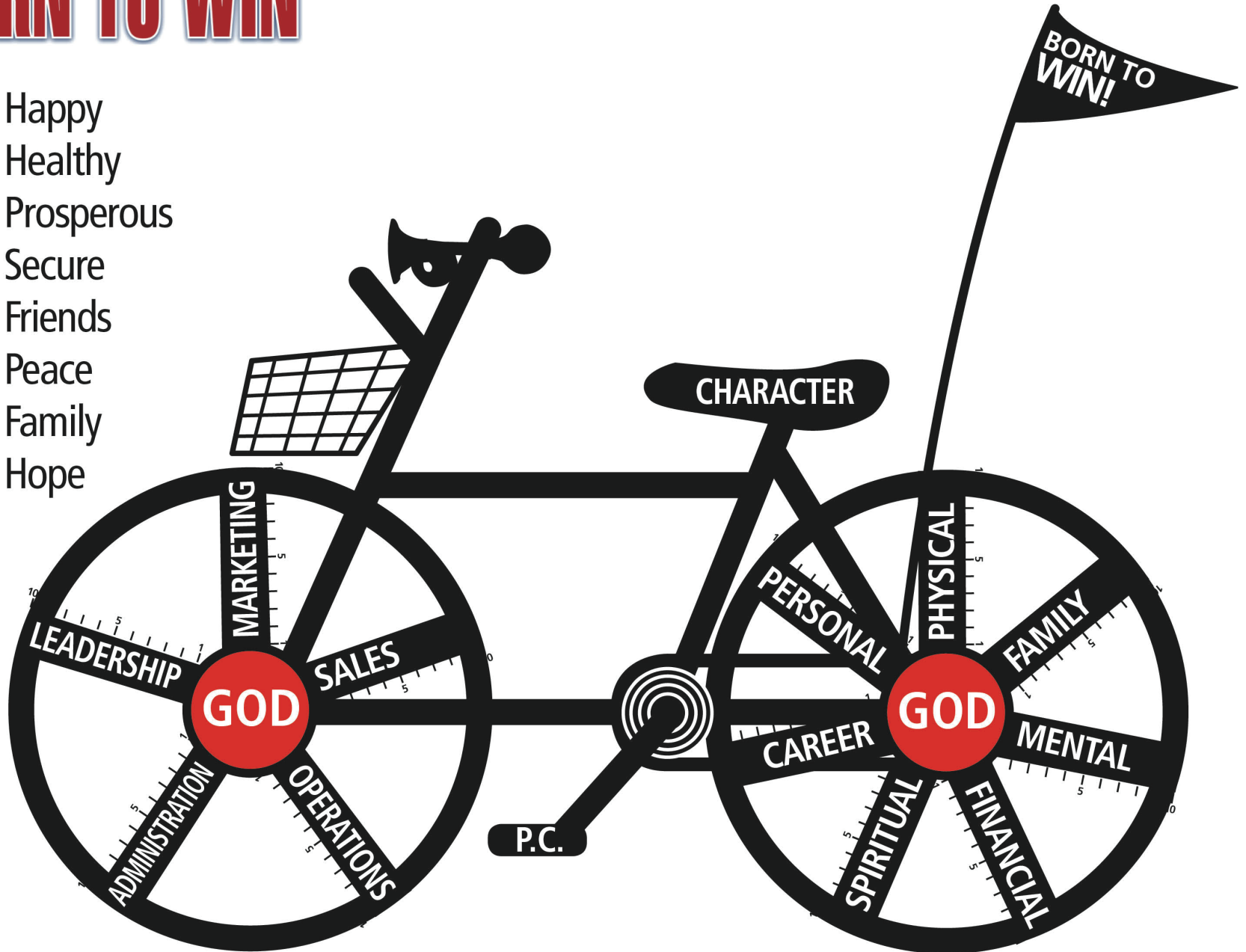


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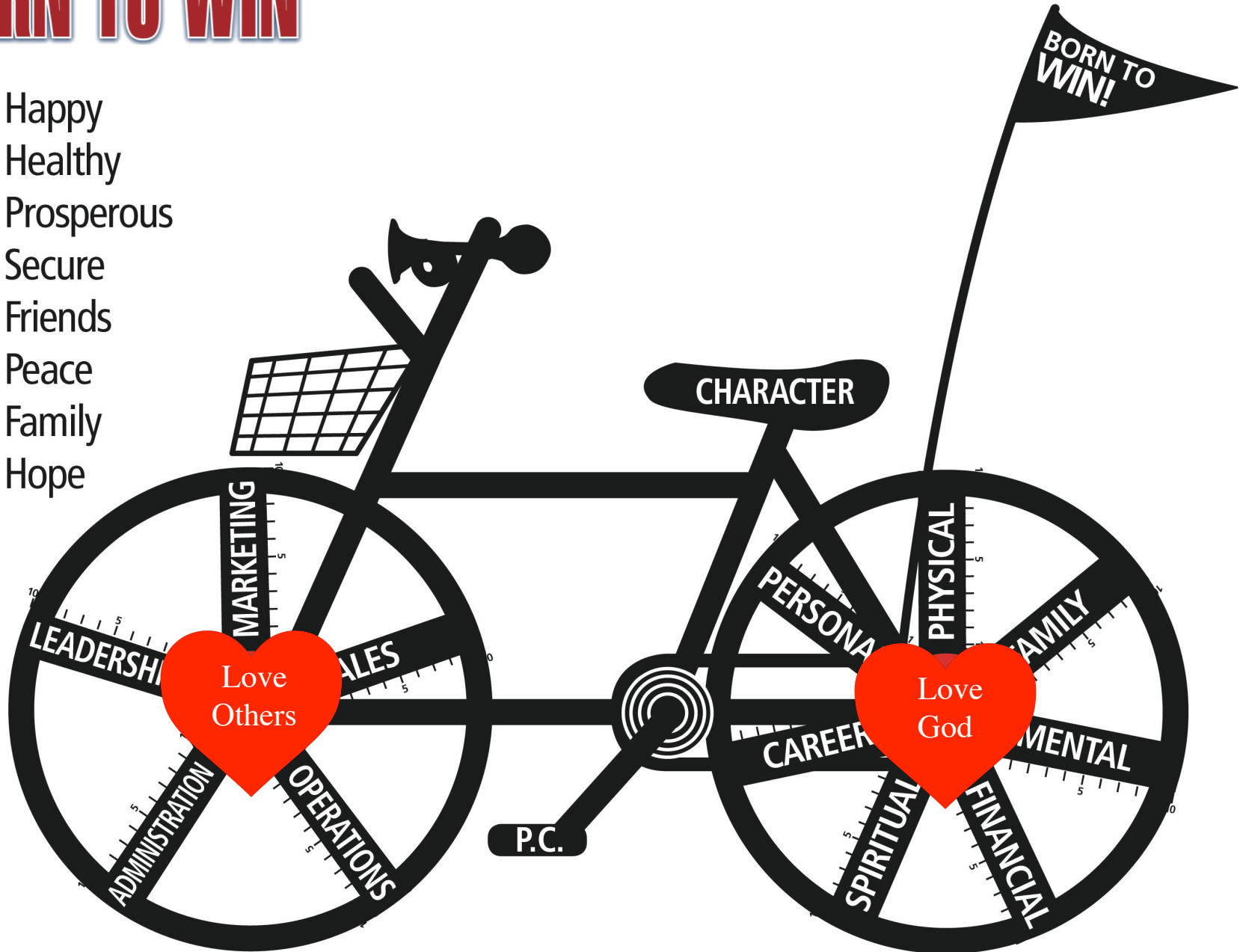
BORN TO WIN

Happy
Healthy
Prosperous
Secure
Friends
Peace
Family
Hope



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