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**Phenomenal Leadership Systems - Howard Partridge**

**Module 3 April 19th, 2016**

**Interviewing and Hiring**

The #1 Rule: Hire \_\_\_\_\_\_\_\_\_\_\_\_\_!

The only exception is if you already know this is the \_\_\_\_\_\_\_\_ person in every way.

Step 1: The \_\_\_\_\_\_\_\_\_\_\_\_\_ Process

Step 2: The \_\_\_\_\_\_\_\_\_\_\_\_\_ Process

Step 3: The \_\_\_\_\_\_\_\_\_\_\_\_\_ Process

\_\_\_\_\_\_\_\_\_\_ the Candidate

Ask \_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_ Questions

Use the \_\_\_\_/\_\_\_\_ Rule

Use the Interview Guide

Go Over \_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ Chart, \_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_

Go Over \_\_\_\_\_\_\_\_\_\_\_ Plan

Howard’s 2 Part Agreement

1. What \_\_\_\_ do

2. What \_\_\_\_ do

**“You can have everything in life you want, if you just help enough other people get what they want” – Zig Ziglar**

Step 4: The \_\_\_\_\_\_\_\_\_\_ Process

* Review \_\_ \_\_ \_\_
* Review \_\_ \_\_ \_\_
* Review \_\_\_\_ Chart
* Review \_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_\_\_
* Review \_\_\_\_\_\_\_\_\_\_\_\_\_ Plan
* Introduce to other team members (build people up, avoid jesting!)
* Get paperwork underway
* Schedule Orientation and Training

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**Five Reasons to Attend…**

1. Connect with your coach – get the support you need.

2. Connect with the community – learn from each other.

3. Learn from top speakers and trainers – take your business to the next level

4. Get away from the pressure-cooker of every day life and get clarity

5. New Inner Circle VIP Rewards Program! WIN BIG!

**Inner Circle Members Attend at NO CHARGE, but You MUST Register!**

[**www.HowardPartiridgeRoundTable.com/IC**](http://www.HowardPartiridgeRoundTable.com/IC)