LAW 1 — <b>The Law of</b> Growth Doesn		•	
I. Personal Growth is not a lives.		in most p	eople's
II. Growth Gap Traps			
1. The Assumption Gap – "I assum	e that I will		_grow."
2. The Knowledge Gap – " $I_{\_\_\_\_}$	ta	grow."	
3. The Timing Gap – "It's not the		to begin."	
4. The Mistake Gap – "I am afraid o	f		
5. The Perfection Gap – "I have to j	find the best way _		_Istart.
6. The inspiration Gap – "I don't	like de	oing it."	
7. The Comparison Gap – "	are better to	han I am."	
8. The Expectation Gap – "I though	t it would be	than thi	<i>s</i> ."
	+	+	

#### IV. MAKING THE TRANSITION TO INTENTIONAL GROWTH

A. Asl	k the _			No	W				
B. Do	lt								
C. Fac	e The								
D. Cha	ange F	rom			То			Gr	owth
Accidental Growth					Inte	entiona	al Gro	wth	
				5					
Plans to start tomorrow Insists on starting now									
Waits for growth to come Takes responsibility to grow					to grow				
Learns only from mistakes Learns before mistakes									
Depends on good luck Relies on hard work					rd work				
Quits early and often — Perseveres long and hard					nd hard				
Falls into bad habits Fights for good habits					habits				
Talks big — Follows through					hrough				
Plays it safe Takes risks					es risks				
Thinks like a victim — Thinks like a learne					learner				
Relies on tale	ent						Rel	lies on ch	aracter
Stops learning after graduation ————————————————— Never stops learning					earning				

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Reviewing the Gaps, ask yourself which of these gaps has presented the greatest challenge for you?

- **1.** The Assumption Gap *I assume I will automatically grow*
- 2. The Knowledge Gap I don't know how to grow
- 3. The timing Gap It's not the right time to grow
- 4. The Mistake Gap I am afraid of growing
- 5. The Perfection Gap I have to find the best way before I can start growing
- 6. The Inspiration Gap I don't feel like growing
- 7. The Comparison Gap Others are better than I am
- 8. The Expectation Gap I thought it would be easier than this

### **OVERCOME GROWING PAINS**

(Specific Steps to Amazing Growth)

**Want to really grow?** Take some time and write out a growth plan to address each area above. And take the first step TODAY to grow.

Look at your calendar for the next year: Schedule specific, timed and focused growth plans. If you think you don't have to time to schedule something else, imagine what last year could have looked like if you had scheduled plans for growing.

Remember, growing is not a goal, but a life-long process that MUST start with being intentional. While scheduling growth time may seem simplistic, it IS the beginning of action intention.

Read the next chapter this week - The Law of Awareness

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THE 15 INVALUABLE
LAW 2 — MEETING 2 The Law of Awareness You Must Know Yourself To Grow Yourself
I. Do You Have A Sense Of ? A. To grow yourself, you must know the following:
1
2
3
4
A. To reach your full potential, you MUST know,
and where
<ul> <li>I. There are three kinds of people when it comes to finding direction:</li> <li>A. People who what they would like to do</li> <li>They are confused</li> <li>B. People who what they want to do, but</li> <li>They are frustrated</li> <li>C. People who know what they want to do, and do it.</li> <li>These people are fulfilled.</li> </ul>

III. How To Find Your Passion and Purpose
<ul> <li>A. Discuss the need for personal ""</li> <li>1. What does it mean to be personally aware?</li> </ul>
B. Do you like what you are?
C. What would you?
D. Can you what you would like to do?
E. Do you know you want to do what you would like to do?
F. Do you know what to do so you can do what you want to do?
<b>1.</b> – Becoming very conscious of every choice you make.
<b>2.</b> – The major difference between those who do it and those who don't do it, is those who do it, do it.
<b>3.</b> – This can be shared accountability with a friend or coach, or personal accountability
4 – Who are the people you are attracting? Are they like- minded in success?



This is the question of mentors and coaches - do you have one or more?

- 1. \_\_\_\_\_\_ if you have to, pay people for their time and advise
- **2.** \_\_\_\_\_ Meet regularly with someone who can help you.
- **3.** \_\_\_\_\_ Learn from people even if you can't meet them.
- 4. \_\_\_\_\_ Prepare for every interaction: don't wing it!
- 5. \_\_\_\_\_ Reflect on each encounter and discover what you are learning
- 6. \_\_\_\_\_\_ ALWAYS show appreciation for what you are learning from others.

#### H. \_\_\_\_\_ you do what you would like to do with them?

If you find a mentor, you have some responsibilities to this relationship:

- 1. Possess a teachable spirit
- 2. Always be prepared
- 3. Ask questions
- 4. Demonstrate learning from them
- 5. Be accountable

If you are a mentor, you should focus your teaching on the following areas:

- 1. Strengths
- 2. Temperament
- 3. Track Record
- 4. Passion

- 5. Choices
- 6. Advice
- 7. Support and resources
- 8. Feedback
- 9. Encouragement

In the mentoring relationship, it is important for the mentee to explore his/her own learning by observing this process:

Here is what I asked you... Here is what I heard you share with me... Here is what I did Now, can I ask your more questions?

The goal is to find a mentoring relationship that is mutually beneficial.

I. Will you \_\_\_\_\_\_ to do what you want to do?

- J. When can you \_\_\_\_\_\_ what you'd like to do?
- K. What will it \_\_\_\_\_\_ when you get to do what you want to do?



(Specific Steps to Amazing Growth)

- Spend some significant amount of time and answer these questions for your own life:
- What would you like to do?
- What talents, skills and opportunities do you possess that support your desire to do it?
- What are your motives for wanting to do it?
- What steps must you take (beginning today) to start doing what you want to do?
  - Awareness
  - Action
  - Accountability
- What advice can you get along the way?
- What price are you willing to pay?
- What will it cost in time?
- Resources?
- Sacrifices?
- Where do you most need to grow?

Start with strengths and the future more than weaknesses and the past.

Read the next chapter this week – The Law of The Mirror

### LAW 3 — MEETING 3 The Law of The Mirror

You Must See Value In Yourself And Add Value To Yourself

I. A Loc	ok In The Mirror – The Power Of
	A. Self esteem is the single most significant key to a person's
	B. Low self esteem puts a ceiling on our
	C. The value we place on ourselves is usually the value place on us.
	D. "If you place a small value on yourself, rest assured the world will not raise the price."
II. Steps	to Build Your Self-Image
	A. Guard your
	B. What we "Say" about ourselves, we tend to believe. What we believe, we tend to act. What we act, we tend to become.
	C. No World record was ever set by someone who said, "I cannot do this"
III. Stop	Yourself To Others
	A. Making comparisons is an amazingly powerful attraction that is really just
	an to your own potential.
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IV.	Move Beyond Your Own	Beliefs			
	A. Charles Schwab said, "When a man puts a limit on what he will do, he places a limit on what he can do."				
	<ul> <li>B. Discuss these steps to transforming l beliefs:</li> </ul>	limiting beliefs into empowering			
	1a limiting be	lief that you want to change			
	2 how that bel	lief limits you.			
	3 how you wa	nt to act, feel, or think			
	4a "turn aroun the permission to act, feel or thin	nd" statement that affirms or gives you k differently.			
V.	Add Value to				
VI.	. Do The Even If It's Th	ne Hard Thing			
VII.	I. Practice A Small Discipline Daily In A Life	Specific Are Of Your			
VIII.	II. Celebrate Small Victories				
IX.	Embrace A For Your You Value	r Life Based On What			
Χ.	Practice the Strategy				
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XI. Take \_\_\_\_\_ for Your Life

\_\_\_\_\_

### **OVERCOME GROWING PAINS**

(Specific Steps to Amazing Growth)

- Make a list of your best personal qualities.
- Review this list daily and add more as your awareness of yourself rises.
- It is known that "self-Talk" has a powerful effect on those who practice it: Negative self-talk to the negative and positive self-talk to the positive.
- Write down some positive self-talk narratives that you can review each day.
- Find a place to display positive statements about yourself that you can read each day. Track how often you practice positive self-talk
- Make specific scheduled time each day to focus on others. Write down other people's positive qualities and find a way to mention these things to them.
- Find specific activities that by their nature focus on other people.

Read the next chapter this week - The Law of Reflection

THE 15 INVALUABLE LAWS OF GROWTH					
LAW 4 — MEETING 4 <b>The Law of Reflection</b> Learning to Pause Allows Growth To Catch Up With You.					
I. The Power of _					
A. Refle	ction turns into insight				
B. Every	yone needs a to pause.				
C. Pausi	ing with expands and enriches thinking				
D. When you take time to pause, use your I's					
1.	– Pausing is about finding meaning is each experience				
2.	– Like Crock-Pot cooking, incubation allows experiences and thoughts to grow to their own full potential	\$			
3.	– The process of placing value on your experiences and performance. "They either applaud you or prod yo – Jim Rohn	)u"			
4.	– The process of expanding your experience into teachable lessons.	es			
E. Good	I question are at the of reflection				

#### **II. Personal Awareness Questions**

Explore these questions for a greater sense of your own awareness of who you are

- A. What is my biggest asset?
- B. What is my biggest liability?
- C. What is my highest high?
- D. What is my lowest low?
- E. What is my most worthwhile emotion?
- F. What is my least worthwhile emotion?
- G. What is my best habit?
- H. What is your worst habit?
- I. What is most fulfilling to me?
- J. What is my most prized possession?
- K. To experience growth in a specific area of your life, ask specific questions to that area of your life.

III. The Journey Is \_\_\_\_\_

### **OVERCOME GROWING PAINS**

(Specific Steps to Amazing Growth)

- Make it a top priority to find a place and time for personal reflection and question asking.
- Schedule time don't hope you find the time to pause and reflect.
- Ask the participants to take time to ask themselves the questions contained in this chapter.
- Remind everyone that "We all walk with the limp we got" and that personal growth and change starts with personal awareness that is found in personal reflection and pausing.

Read the next chapter this week – The Law of Consistency

### LAW 5 — MEETING 5 The Law of Consistency

Motivation Gets You Going – Discipline Keeps You Going

#### I. How To Grow In Consistency

A. Do you know what you \_\_\_\_\_?

B. Do you know how you \_\_\_\_\_?

C. Do You Know \_\_\_\_\_ You Want To Keep Improving?

#### 1. Take "The why Test"

- a. Do you constantly procrastinate on important tasks?
- b. Do you require coaxing to do small chores?
- c. Do you perform duties just to get by?
- d. Do you constantly talk negatively about your work?
- e. Do efforts of friends to encourage you irritate you instead?
- f. Do you start projects and abandon them?
- g. Do you avoid self-improvement opportunities?

D. Do You Know \_\_\_\_\_ You Are supposed To Improve?

#### II. Maybe It's Time To Stop Setting Goals

Discuss the difference between being goal oriented and growth oriented:



#### III. Constantly Productive

- A. John points out that even the greatest composers didn't wait for inspiration
- B. "\_\_\_\_\_" is often merely the excuse we use for not producing. But being consistent is the answer for productivity.
- C. Cite this quote by Michael Angier: "If you develop the habits of success, you'll \_\_\_\_\_\_."
- D. Being "constantly productive" does not mean grinding away at work. It simply means that the \_\_\_\_\_\_ is the productive person.



(Specific Steps to Amazing Growth)

- Align your methods of motivation with your personality. Find one of the excellent methods for personality profiling.
- Remember, consistency is a muscle to be exercised. Do it daily.
- Seek as many "whys" as you can for motivation. Recall immediate benefits and long term outcomes for your activities.

Read the next chapter this week - The Law of Environment



### LAW 6 — MEETING 6 The Law of Environment

Growth Thrives In Conducive Surroundings

I. Time For A \_\_\_\_\_

II. Change Depends On \_\_\_\_\_

#### A. Choices when it comes to change:

A list of areas that may nurture you: Evaluate these on how they list you up even if you are not receiving in one or more of the areas: give the participants time to think on these things.

Music – What music lifts me up?

Thoughts – What ideas move me?

Experiences – What experiences give me energy?

Friends – Who encourages me?

Recreation - What activities give me energy?

Soul - What spiritual exercises strengthen me?

Hopes – What dreams inspire you?

Home – What family members care for me?

Giftedness - What blessings activate me?

Memories – What memories make me smile?

Books – What have I read that changes me?



- 1. Change \_\_\_\_\_ but not your \_\_\_\_\_ Growth will be slow and difficult
- 2. Change your \_\_\_\_\_ but not \_\_\_\_\_ Growth will be slow and less difficult
- 3. Change your \_\_\_\_\_ and \_\_\_\_ Growth will be faster and more successful
- 4. Understand that most people are NOT interested in actually growing!
- 5. As you consider your environment, ask these critical questions:

a.	 ?
b.	 ?
c.	 ?

C. Change The \_\_\_\_\_ You Spend Time With

D. Challenge \_\_\_\_\_ In Your New Environment

- 1. Make your goals public
- 2. Set a deadline for your goals

When learning from others such as a mentor, explore these questions with this person:

- 3. What is their strength?
- 4. What are they learning now?
- 5. What do I need right now?
- 6. Who have they met, what have they read, or what have they done that has helped them?

7. What have I not asked that I should have asked? – Ask your mentor this question.

#### E. Focus On \_\_\_\_\_

#### F. Move Forward \_\_\_\_\_

#### G. A Note For Leaders

1. Leaders will always take responsibility for the growth of their organizations

Discuss the need for leaders to create a culture in their organization where:

- Others are ahead of some
- Each person is individually challenged
- The focus is always forward
- The atmosphere is affirming
- Creating a place designed to keep people out of their comfort zone
- · Helping everyone stay excited
- · Remembering that failure is not their enemy
- Keep others growing
- A place where change is desired
- Growth is modeled and expected.



(Specific Steps to Amazing Growth)

### Assess your current environment when it comes to growth answering true or false to these ten statements:

- 1. Others are ahead of me
- 2. I am continually challenged
- 3. My focus is always forward
- 4. The atmosphere is affirming
- 5. I am often out of my comfort zone
- 6. I wake up excited
- 7. Failure is not my enemy
- 8. Others growing
- 9. People desire change
- 10. Growth is modeled and expected.

If you answered false to five or more of these, your environment may be lowering your growth. What are you going to do about it?

Assess your personal growth in the three areas in this chapter:

- The right Soil What nourishes me?
- The Right Air To Breath What keeps me alive?
- The Right Climate To Live In What sustains me?

Remember, growth comes best and effectively when your environment is aiding, not hold your back.

Read the next chapter this week - The Law of Design

### LAW 7 — MEETING 7 The Law of Design

To Maximize Growth, Develop Strategies

I. Glancing Backward, Planning \_\_\_\_\_

#### II. Life Lessons

#### A. Life is very simple, but keeping it that way is \_\_\_\_\_

- 1. Keeping plans simple can be found in these questions:
  - a. Can it be \_\_\_\_\_? Can a person internalize it?
  - b. Can it be \_\_\_\_\_?
  - c. Can it be transferred \_\_\_\_\_? Is it dependant on

a specific understanding, or can it be passed on through different cultures?

B. Designing Your Life Is More Important Than Designing Your

C. Life Is Not A \_\_\_\_\_

D. In Planning Your Life, Multiply \_\_\_\_\_

#### To Develop Strategies, Depend On Systems Ш.

- A. Personal growth can and will come \_\_\_\_\_
- B. There is a saying in business: \_\_\_\_\_\_.

#### C. Effective Systems Include:

- ective Systems Include:
  1. \_\_\_\_\_\_ We must have the end result in mind when building an effective system
- 2. \_\_\_\_\_ What is the highest and best use of your time right now?
- 3. \_\_\_\_\_ Without a metric of our own system, there is no way to know if we are succeeding.
- 4. \_\_\_\_\_ A good system answers the question: "What now?"
- 5. \_\_\_\_\_ A good system should predict the outcome reliably. This is a daily practice of doing the right things over and over again.



(Specific Steps to Amazing Growth)

Take the time to assess which areas of your life should receive the most strategic planning.

- Career
- Hobby
- Faith
- Marriage
- Family
- Health

Free Time

Personal Growth

Discuss this axiom: "Luck comes to the prepared." What does that say about planning and strategy?

For systems to be effective, they must fit into these criteria: Discuss the meaning and application of each of these.

- Simple
   Scalable
- Reproducible
   Teachable

Begin developing or refining the systems which will lead to your own growth. As you do, keep the following in your awareness."

- The Big Picture Will it help you reach your big-picture goals?
- Your Priorities Is it consistent with your goals?
- Measurement Can you have a tangible means of determining your success?
- Application Does it have a built in focus toward action?
- Organization Does it make a better use of your time than what you are doing now?
- Consistency Can you and will you repeat it on a regular basis?.

Read the next chapter this week – The Law of Pain

THE 15 INVALUABLE LAWS OF GROWTH
LAW 8 — MEETING 8 The Law of Pain
Good management Of Bad Experiences Leads To Great Growth
Leaus 10 Great Growin
I. Discuss this quote : "Every problem introduces a person to himself
II. Truths About:
A has them
B likes them
C. Few Make Bad Experiences
III. The Pain File
A. The Pain of – "I have never been through that"
<b>B. The Pain of</b> – "I should have seen that coming"
C. The Pain of – "I wish it had never happened"
D. The Pain of – "Human encounter doesn't always feel good"

E. The Pain of	– "I didn't want that to happen"
F. The Pain of have"	– "I lost what I thought I would always
G. The Pain of	– "You can't make everyone happy"
H. The Pain of	– "If I could only get that back"
I. The Pain of different direction than I"	– "Some people will grow in a
J. The Pain of Not Being	"I deserved to be there"
K. The Pain of	– "When I am away, I feel…"
L. The Pain of	– "They expect so much from me"
How To Turn Your Pain Into Gain	
A. Choose a	life stance
B. Embrace and Develop You	ur
C. Embrace The Value Of	

IV.

	NVALUABLE OF GROWTH
[	D. Make After Learning From Bad Experiences
E	E. Take For Your Life
(	OVERCOME GROWING PAINS (Specific Steps to Amazing Growth)
Based on yo	our life, which of these statements best describes your response to pain:
	<ul> <li>I do anything and everything possible to avoid pain at all.</li> <li>I know pain is inevitable, but I try to ignore it or just block it out.</li> <li>I know everyone endures pain, so I just endure it when it comes</li> <li>I don't like pain, but I try to remain positive despite it.</li> <li>I process the emotion of painful experiences quickly and try to find a lesson in them.</li> <li>I process pain, find the lesson, and make changes proactively as a result.</li> </ul>
	iscuss this process John has used in his life when he has encountered ainful experiences:
	<ul> <li>a. Define the problem</li> <li>b. Understand your emotion</li> <li>c. Articulate the lesson</li> <li>d. Identify a desired change</li> <li>e. Brainstorm numerous pathways</li> <li>f. Receive other's input</li> <li>g. Implement a course of action.</li> </ul>

THE 15 INVALUABLE CONTRACTOR LAWS OF GROWTH				
LAW 9 — MEETING 9 <b>The Law of The Ladder</b> Character Growth Determine The Height Of Your Personal Growth				
I: A. What does John Mean, <i>"Ambition without guidance?"</i>				
II. To Be A Success,:				
III. The Value Of				
IV. Rungs On The Character Ladder				
A. I will focus on being better on the inside than the outside –				
B. I will follow the Golden Rule –				
<ol> <li>"With one insignificant exception, the world is made up of others.</li> <li>Whether you like people or pet, they already know.</li> </ol>				
2. Whether you like people or not, they already know				
C. I will only teach what I believe –				
1. Borrowed beliefs are not owned beliefs.				
2. We must be about the discipline of developing our own core beliefs, then passionately teaching thempeople can tell the difference.				



- 1. In life, one can never "stop" the either "finish, or keep going.
- 2. Our character is being developed until we are finished.

#### E. I will strive to finish well – \_\_\_\_\_

- 1. In life, one can never "stop" the either "finish, or keep going.
- 2. Our character is being developed until we are finished.

#### V. The Stronger Your Character, The Greater Your Growth Potential

### **OVERCOME GROWING PAINS**

(Specific Steps to Amazing Growth)

- Assess where you have placed most of your growth energy up until now in your life: Has it been on the inside, or the outside?
- How much time do you spend the things of the outside and how much time on the inside?
- Schedule specific time for developing the inside humility, character, seeking others first and family importance.
- Discuss this idea: "There are many decisions one must make before they have to, or they will make the wrong one."
- Explore this truth: "Emergencies don't develop character, they revel it."

Read the next chapter this week – The Law of The Rubber Band

### LAW 10 — MEETING 10 The Law of The Rubber Band

Growth Stops When You Lose The Tension Between Where You Are And Where You Could Be

#### I. A Series of Stretches

- A. What do you think John means by "God's gift to us: Potential. Our gift to God: Developing it"?
- B. John discusses a series of his personal "stretches" along the way of his life. What does he mean by "stretches"?

#### II. The Benefit of Stretching

Α.	Few	people	·	
----	-----	--------	---	--

B. Settling for the status quo ultimately \_\_\_\_\_

C. Stretching always starts from \_\_\_\_\_

D. Stretching always requires \_\_\_\_\_\_.

E. Stretching sets you apart \_\_\_\_\_.

F. Stretching can become a \_\_\_\_\_.

1. Reflect on this quote by Rabbi Nahman: "If you won't be better tomorrow than today, then what do you need tomorrow for?"

G. Stretching gives you a shot at \_\_\_\_\_

H. Stretching to the end

### OVERCOME GROWING PAINS

(Specific Steps to Amazing Growth)

- In what areas of your life have you lost your stretch and settled in?
- Have you been able to define your own potential? If not, seeking aid in this are from a coach or mentor may be in order.
- What habits have you developed that have hindered your progress toward your potential?
- Rate your satisfaction in areas of your life. In what areas have you become "average" and may have lost some stretching?
- Create some specific means for stretching in the areas of your life for which you are no longer winning.
- Remember to establish a balance between your potential and your present place so that stretching is both possible and challenging. This tension is critical, but you do not want to get so overwhelmed that you simply give up.
- Your stretching goals should be SMART:

Specific - words like "more, bigger, faster" are not specific

Measurable - without measuring, how do you know if you succeeded?

Attainable – they should be something you WILL actually do

Realistic - they must be something you CAN actually do

Timed - without a timed arrival, you are only creating a wish list

Read the next chapter this week – The Law of Tradeoffs

THE 15 INVALUABLE LAWS OF GROWTH
LAW 11 — MEETING 11 The Law of Tradeoffs You Have To Give Up To Go Up
I. The Next Step A. What will it take for you to go to the next level in your ?
<ul> <li>II. The Truth About Tradeoffs</li> <li>A. Tradeoffs are available to us</li> <li>B. We must see tradeoffs as opportunities for</li> </ul>
<ul> <li>C. Tradeoffs force us to make</li></ul>
<ul> <li>a. Change is</li> <li>b. Change is</li> <li>c. Change is</li> </ul>

THE 15 INVALUABLE LAWS OF GROWTH	
<ul> <li><b>D. The loss of the tradeoff is usually felt before the gain</b></li> <li>1. This is one of the reasons people fear change – it just might hurt a bit</li> </ul>	
E. Most tradeoffs can be made	
F. A few tradeoffs come	
G, the tougher the tradeoffs	
H. Tradeoffs never	
I. Some tradeoffs are never	
III. Tradeoffs Worth Making	
A	
В	
С	
D	
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(Specific Steps to Amazing Growth)

#### • Write your own personal list of tradeoff principles

Use the list in this chapter to begin this list:

- 1. I am willing to give up financial security today for potential tomorrow
- 2. I am willing to give up immediate gratification for personal growth
- 3. I am willing to give up the fast life for the good life
- 4. I am willing to give up security for significance
- 5. I am willing to give up addition for multiplication
- As important as tradeoffs, is knowing what you are not willing to tradeoff. List some things for which there will be no compromise.
- As you list the "No Compromise" areas, also develop some safety measures that will ensure you never stray from these priorities.
- What trade do you need to make today? What is your next level, and what will it cost you to get there?

Read the next chapter this week - The Law of Curiosity

THE 15 INVALUABLE LAWS OF GROWTH
LAW 12 — MEETING 12 The Law of Curiosity Growth Is Stimulated By Asking Why?
I. Where Does Curiosity Come From?
II. How To Cultivate Curiosity
A you can be curious
B. Have a
C. Make your favorite word
D. Spend time with other
E new every day
F. Partake in the
<ul> <li>G. Stop looking for</li> <li>1. Instead of saying, "If it ain't broke, don't fix it, ask these questions:</li> </ul>

- a. If it ain't broke, how can do it better?
- b. If it ain't broke, what is likely to break in the future?

The 15 Invaluable LAWS OF GROWTH	
H	
I. Get out of	
III. Curiosity: The Key To Growth A. While we can be happy with answers and milest we must never stop	tones,
B. Put on your curiosity	

**OVERCOME GROWING PAINS** 

(Specific Steps to Amazing Growth)

Ask these questions of yourself:

- 1. Do you believe you can be curious?
- 2. Do you have a beginner's mindset?
- 3. Have you made WHY your favorite word?
- 4. Do you spend time with curious people?
- 5. Do you learn something new every day?
- 6. Do you partake in the fruit of failure?
- 7. Have you stopped looking for THE right answer?
- 8. Have you gotten over yourself?
- 9. Do you get out of the box?
- 10. Are you enjoying your life?

Read the next chapter this week - The Law of Modeling

### LAW 13 — MEETING 13 The Law of Modeling

It's Hard to Improve When You have No One But Yourself to Follow

I. Discuss This Notion: You can only grow as much as YOU can – what now?

II. Whom Should I follow?	П.	Whom	Should	I foll	ow?
---------------------------	----	------	--------	--------	-----

A. A good mentor is a \_\_\_\_\_

B. A good mentor is \_\_\_\_\_

C. A good mentor has \_\_\_\_\_

D. A good mentor \_\_\_\_\_

E. A good mentor provides \_\_\_\_\_

F. A good mentor is a coach who

- a. Consider some these names for 'coach" from other cultures: (all of which mean *one* who goes before and shows the way.)
  - a. Sensei one who has traveled further down the path
  - b. Guru "gu" darkness, "ru" someone who brings light to darkness
  - c. Lama one with spiritual authority
  - d. Maestro a master of music
  - e. Tutor a private teacher
  - f. Guide one who shows the way
  - g. Mentor a wise and trusted counselor

#### III. Characteristics of a Coach

- \_\_\_\_\_ for people they coach
- Observe their \_\_\_\_\_
- Align them with their \_\_\_\_\_\_
- \_\_\_\_\_about their performance
- Help them improve their \_\_\_\_\_\_

#### A. The Law of Modeling states that YOU need



(Specific Steps to Amazing Growth)

- For real growth to occur in your life, find a next-step mentor.
- Before you meet with your mentor or coach, have at least five thoughtful questions ready for him or her.
- Make a list of specific areas of your life you want to discuss. Remember, this is not counseling, but coaching for the future.
- Find even distant mentors you can follow

Read the next chapter this week - The Law of Expansion

THE 15 INVALUABLE				
LAW 14 — MEETING 14				
The Law of Expansion				
Growth Always Increases Your Capacity				
I. How to Increase Your Thinking Capacity				
A. Stop thinking and start thinking what works				
1. Ask these question about what works:				
a. What am I required to do?				
b. What gives me the greatest return?				
c. What gives me the greatest reward?				
B. Stop thinking <i>can I</i> ? Start thinking?				
C. Stop thinking and start thinking				
II. How To increase Your Capacity for Action				
A. Stop doing only those things you have done and start doing				
those things you				
B. Stop doing what is expected of you and start doing				
C. Stop doing important things occasionally and start				

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Ш.	<b>Expand Your</b>	Capacity –	Expand	Your I	mpact
		Capacity –	слрани		πράσι

- A. Your impact is a \_\_\_\_\_
- B. There is \_\_\_\_\_\_ that determines your future Your capacity must grow.

C. Ask yourself \_\_\_\_\_

– now ask yourself where you would \_\_\_\_\_\_

\_\_\_\_\_. That difference is the limits of your capacity.



(Specific Steps to Amazing Growth)

- Have you made the transition from "I Can't!" or "Can I? To "How Can I?"
- Do some dreaming and then ask yourself:

If I knew I could not fail, what would I attempt?

If I had no limitations, what would I like to do?

If money were not an issue, what would I be doing with my life?

- Do these things seem impossible, or possible? If they seem possible, then you are ready to expand.
- Give yourself an effectiveness audit so that you can be sure you are thinking WHAT WORKS instead of MORE WORK.
- Think about your own behavioral patterns. What is working and what do you need to adjust? Use the criteria of "Required, Return, Reward" to help you make the needed adjustments.

Read the next chapter this week - The Law of Contribution

THE 15 INV LAWS C	OF GROWTH				
	LAW 15 — MEETING 15 <b>The Law of Contribution</b> rowing Yourself Enables You To Grow Others				
I. Adding Val	I. Adding Value To Others				
Α.	You cannot				
	Daily Ask Your Self:?				
II. Be A River	, <b>Not A Reservoir</b> questions are excellent for identifying someone who can encourage us to be				
A.	Who you and offers you a baseline of wisdom?				
В.	Who you to aspire to be a better person?				
C.	Who you to think?				
D.	Who on your dreams?				
E.	Who enough to rebuke you?				
F.	Who is when you have failed?				
G.	Who in pressurized moments without being asked?				
H.	Who and laughter into your life?				

THE 15 INVALUABLE CONTRACTOR OF GROWTH				
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(Specific Steps to Amazing Growth)

• What is your underlying desire in life?

Self-fulfillment or self- development?

- Are your best efforts focused on making you feel good, or making someone else successful?
- Consider how "others may own you" through unhealthy relationships, unfair expectations, or undesired attention. Make the needed adjustments for these relationships.
- Are you a "Go-Getter" or a "Go-Giver"?